ALERE® ERP


PROSPECTS
CUSTOMERS
SUPPLIERS
InTouch
CRM
MARKETING
ORDER CONFIGURATIONS
MULTI-CURRENCY
COMMISSIONS
QUOTES-ORDERS
PURCHASES
PO
PO
SALES
PAYABLES
INVENTORY
SHIPPING
STOCK
RECEIVING
ENGINEERING
MANUFACTURING
PRODUCTION
LOGISTICS
FINANCIALS
ANALYTICS
MOBILITY

ALERE KEY POINTS

ALERE is an ERP solution that delivers sophisticated features not commonly found in mass-market packages. Complex processes provide maximum benefit when presented in a manner that simplifies their use. The acquisition and implementation costs of ALERE are usually very affordable. Ongoing costs are reasonable since it is not based on the number of users.

Often sought capabilities included with ALERE, such as Document Management, do not require additional investment. Customizations in ALERE are simplified by its advanced architecture. More importantly, the modifications made by a company are easily transitioned to new product versions.

PLATFORM

- Client/Server and LAN
- One codebase throughout ALERE's product offerings
- Multi-tier object-orientated architecture - multi-level product customization – data-driven definition elements - user hooks/custom code - languages – lingoes
- Inheritance modification strategy allows customizations to be ported to new product releases

COMMON PRODUCT DESIGN

- MDI (Multiple Document Interface) with dynamic screen sizing
- Real-time processing including general ledger and data collection
- Hyperlinks internally for data elements, screens, documents, etc., and externally for websites, PDFs, video, etc.
- Document management
- Data drill down
- Data browsers search with conditional statements, sort data, print or export data, retain preferences by user, and have "persistence," which allows detailed examination of multiple records with one instance of the browser
- Fetch© search tool with desktop availability and provides access to entire data spectrum
- Automatic notifications based on defined event triggers and using native email capability
- One-point entry of companies and all related information for prospects, customers, suppliers, etc. supported
- Multi-currency throughout supporting exchange rates, exchange variances, and rate history backed by graphs
- Data archiving that provides continuous company history, with optional data reduction, for data mining
- User-defined fields and notes allowing easy customization for collecting company or industry-specific data
- Screen and reporting engines that support printing, PDF creation, export to Excel, and email

MANAGER

- Create and manage up to ninety-nine companies
- Each company can support an unlimited number of locations
- Define business relationship (bill to, ship to, remit to, PO to, other) for each location
- Maintain contacts by location
- Perform company proximity location searches using multiple criteria
- Real-time financial summary with drill down to detail
- Basic inventory item creation and information when Inventory module not present
- Create and maintain global codes in one location
- Develop extensive email automation rules
- Order approval system with one to four levels of authorization
- Approval process automation that may include thresholds for each type of document requiring review
- Create sophisticated payments terms
- Define complex tax tables including support for VAT
- Complete set of banking functions including reconciliation
- Easily handle returned checks and voiding payments
- Audit time & labor postings
- Quickly generate a wide range of labels

SALES

- Complete order documentation on one screen for order entry, processing, related activities trail, and GL postings
- Encompasses quotes, sales orders, sales invoices, consignment, return orders, credit memos, blanket orders, recurring orders, and price contracts
- Online order approval process supporting multiple authorization levels and automatic notifications
- A “Pending” order status allows entry without order becoming active in the system
- Individual lines on orders can select from a choice of functions (sale/dropship/return/credit/freight/finance) which permit one order to serve multiple purposes
- Online rules-based sales order configuration
- Kitting/de-kitting with variable choices
- Mass acceptance of orders, mass invoicing, and mass emailing of statements
- Direct sales order to purchase order generation
- Sales team support with live order filtering and commissions
- One-button conversion of credit memos to payables
- Distribution of payment to multiple invoices across company locations

SALES ORDER CONFIGURATION

- Sales order configuration decreases errors and speeds the sales order entry process
- Similar configurations from previous or current sales orders can be located, copied into an order, and edited
- Assign a finished good part number to predefined product configurations
- Configured items are compared to pre-defined configurations, and a match automatically substitute the associated part number for the one entered on the order
- Support for configurable and variable quantity kitting
- When the BOM Module is present, this module is not required as the configurations are automatically integrated with the use of modular and variable bills

PURCHASES

- PO entry, processing, related activities trail, and GL postings contained on one screen
- Purchase activities encompass quotes, purchase requisitions, purchase orders, blanket orders, recurring orders, return orders, payables, and payments
- Online order approval process supporting multiple authorization levels and automatic notifications
- Orders can be left in a pending state without becoming active in the system for later editing
- Multiple order line types include purchasing, returning, crediting, and adding freight permitted simultaneously on a single order
- Automatic tracking of available vendor discounts according to terms
- Single and mass payments, approval, and check printing

INVENTORY

- Average, Standard, LIFO, and FIFO support
- Inventory item characteristics such as safety stock, reorder points, order sizing, units of measure, weight, cost, pricing, etc.
- Inventory support for location, store, and bin
- Lot/serial number/trait capability with support for lot inspection/expiration and for serial numbers within lots
- Cross-references for supplier and customer item numbers
- Transfer orders for moving inventory between locations, complete with paperwork and instant movement
- Barcoding and data acquisition for receiving/issuing/moving inventory
- Actual and future inventory activity tracking, including item-level activity tracking
- Ties with Plan module for integrated MRP and DRP

GENERAL LEDGER

- Real-time general ledger postings allows automatic period closings
- Define up to ninety-nine periods
- Alphanumeric six-segment chart of accounts with up to twenty-four characters wide
- COA uses Treevision© (an Explorer-like graphical interface) to create, navigate, and find details

- Drill down on COA to original receipt or bill in using just four screens
- Native multi-company consolidation of balance sheets and income statements
- Budgeting tools
- Journal entry distribution templates speed entry
- Journal entries that can be pending, recurring, or reversing
- Unbalanced pending entries can be entered then reviewed and released at a later time
- Add notes to each journal entry and individual transaction lines making up an entry
- Online inquiries are supported for fiscal periods and journal transactions.
- Use a general-purpose report generator for creating financial reports
- Extensive reporting available, including 12-month comparisons, user-defined date range comparisons, account filter rules, and custom report generation

MULTI-CURRENCY

- Define and use any number of currencies
- Embed hyperlinks to services providing the current exchange rate in each currency definition
- Process sales orders, invoices, purchase orders, and payables using a foreign currency
- Assign default currencies to company locations
- View aged receivables and payables statements in the company's base currency or in the currency in which they were created
- Accept or make payments in either the foreign currency or the base currency
- Update currency rates as often as once per day and continuously track them by date
- Separate rates for selling and buying may be used
- Analyze currency trends using several different graphing methods and resolutions from one day through one year
- Summarize sell and buy rate data history to show the average, high and low rates
- Exchange rate report to summarize currency rate fluctuations

COMMISSIONS

- Commission rules for each sales representative are set up and defined one at a time
- Rules may be combined with setting baseline amounts, goals, and cap amounts
- Individual rule sets may be crafted while still allowing for manual adjustments to the commission amount, bonuses, and advances
- Two separate rules can be combined to create one cumulative rule or used independently, and the results are then summed
- Support for a multi-tier split commission structure which permits manager commissions to be based on the sales of subordinates
- Payables may be generated for sales representatives or handled through a payroll system
- Payout modifications include manual adjustments, bonuses, advances against future commissions, and a provision for an unknown adjustment
- Bulk commission generation for processing
- Payables may be created in an unreleased or released state, or the commissions may be simply be recorded
- Flexible commission periods
- Each sales representative can be assigned an individual commission frequency

ANALYTICS

- Archive data not required for the daily operation of a company may be removed and added to a historical copy
- Seamlessly data-mine current and archived data, then combine it into one report automatically
- Analytics for customer/supplier/item/inventory movement/lot & serial traceability/general ledger supported by 3D graphs
- Perform advanced geographic “hotspot” plotting for sales, companies, and distances
- Sales analysis includes configuration data mining
- See data using 3-D colored graphs, send graphs to Word documents, convert to HTML, or save as an image for later use